



County of Fairfax, Virginia

ADDENDUM

DATE: August 3, 2016

ADDENDUM NO.1

TO: ALL PROSPECTIVE OFFERORS

REFERENCE: Informal Solicitation for X-Ray Digitizing Services and Equipment

DUE DATE/TIME: Friday August 19, 2016, 2:00 p.m. (local time)

Q1. Does this solicitation also includes X-ray and radiation protection garments and accessories?

A1. No, those good are not being sought under this procurement.

Q2. Our company submitted a bid for this exact requirement a few months back. Was that awarded and is this a different requirement?

A2. The previous request for quotations from Fairfax County was through eVA and was not awarded. It was determined that an informal request for proposals (RFP) was a better solicitation method for this service.

Q3. This RFP requests two (2) new tethered DR panels with acquisition stations and software. Are the DR panels Gadox or Cesium?

A3. The Health Department does not currently have DR panels. The Health Department could accommodate either type because the panel crystal is dependent on the vendor's product.

Q4. This RFP requests the vendor to take all existing films that exist, digitize them and store in a cloud system. How many total individual films need to be scanned?

A4. We are not asking that existing films be digitized by the vendor. The volume quoted in the RFP is an average number that we anticipate digitizing each year going forward.

Q5. The RFP requests PACS system that will store all scanned films and the new images taken from the two new DR systems. PACS system must have 10 concurrent licenses (for 10 viewers) Does the system need to be cloud based or connected to LAN based PC?

A5. A cloud-based solution is preferred, but the County will consider other options.

Q6. Are there any other components or services required in this solicitation?

A6. Section 4 of the RFP - Tasks to be Performed lists what the successful offeror would be expected to do.

Q7. Our assumption is that the two systems will be set up (one at each location) and the techs will be trained onsite to use the new DR systems. The films will be scanned offsite and digitally uploaded into the PACS system. In other words, the only onsite personnel from our end would be set up and training and then all other support would be remote. Is this what the County is seeking?

A7. The Health Department is not looking to scan existing images, only to digitize the analog X ray outputs from the time the new system is installed. For the most part, the only onsite personnel would be for training and setup. Support can be done remotely – however – if remote support does not resolve an issue – we would expect that the successful offeror would perform on site visits if necessary.

Q8. In section 4.2 you stated that you need two (2) DR panels to be installed at each location but your Annandale location doesn't have x-ray equipment only digitizing equipment (CR and a viewer). You have to have an x-ray emitting machine to utilize the DR panel. Could you clarify this please?

A8. To clarify, Annandale has an X-ray machine and can produce images. The difference between Annandale and Joseph Willard is that Annandale location has a CR system and viewer, while the Joseph Willard location only has the analog X-ray machine to produce the images.

Q9. In Section 3, can you explain what is meant by “may not exceed \$100,000”. Is this for the entire term of the contract (Aug 19, 2016 through Dec. 31, 2018) with hardware and service? Is the 100K just for the hardware, software and year warranty? What about the optional years?

A9. RFP # HS427134 is considered an informal solicitation which means that the dollar amount of the contract cannot exceed \$100,000 for the entire term of the contract. This would include all of the goods and services requested in the RFP. Additional goods and services needed beyond the dollar threshold or time period would not be covered under this contract. No decision has been made on how services past December 31, 2018 or above \$100,000 will be procured.

Q10. The RFP says that there are five (5) locations, and that you want the two locations (Annandale and Joseph Willard Ctr) with the two workstations. Do you want the others locations to have cloud based access? Is the 3,000 images per year at both locations or just one location?

A10. The two locations listed (Annandale and Willard) have the actual X-ray equipment and will require workstations as a result. They are separate X-ray machines, thus need a workstation apiece. The County prefers cloud access for images at any and all locations, but technically accessible from any web-enabled computer. The X-ray volume of 3,000 images per year is a combined number for both locations.

Q11. Is there any other information you can give us such as contact persons for each location, IT for this project and or inspecting your facilities and current equipment (X-ray unit at Joseph Willard Ctr, Gendex x-ray room for inspection).

A11. Offers are forbidden from contacting member of the selection advisory committee during the RFP process. If you have specific questions on the project, facilities or existing equipment please provide them via email and the County will respond with an addendum on the same website as the posted RFP. **Questions must be received by 2:00 P.M. (Local Time) Wednesday, August 10, 2016.**

Q12. Can you confirm that the only images that are to be digitized are the new ones that are taken using the new DR panels?

A12. Yes, the County is not seeking services for digitizing old or historical images, only images using the new DR Panels.

All other terms and conditions remain the same.